

Autogas Consumption, Vehicles & Dispensing Sites						
Country	Consumption (Thousand tonnes)		Number of Vehicles		Number of Dispensing Sites	
	2009	2010	2009	2010	2009	2010
USA	588	578	196,000	199,000	2,600	2,600
Canada	146	142	55,000	60,000	2,500	2,500
Total North America	734	719	251,000	259,000	5,100	5,100
Chile	4	4	1,500	1,500	10	10
Costa Rica	7	7	5,600	5,600	10	10
Dominican Republic	444	483	170,000	170,000	120	125
Ecuador	3	3	1,500	1,500	3	3
Guatemala	2	2	5,400	5,400	20	20
Mexico	860	837	535,000	535,000	2,200	2,100
Panama	3	3	2,000	2,000	10	10
Paraguay	17	18	16,600	15,400	26	28
Peru	199	217	124,800	124,600	360	375
Total South & C. America	1,539	1,574	862,400	861,000	2,760	2,681
Austria	15	16	1,000	3,000	15	20
Azerbaijan	43	41	120,000	120,000	100	100
Belarus	44	46	22,000	22,000	42	42
Belgium & Luxembourg	63	62	50,000	50,000	640	640
Bulgaria	331	337	222,000	220,000	3,000	3,000
Croatia	78	72	80,000	80,000	257	257
Czech Republic	77	76	208,300	170,000	800	850
Denmark	4	1	250	250	8	8
France	108	115	120,000	180,000	1,826	1,792
Germany	423	480	380,000	430,000	5,500	6,000
Greece	9	18	2,200	2,200	42	65
Hungary	25	24	62,000	67,000	500	500
Republic of Ireland	1	1	575	500	49	38
Italy	1,099	1,227	1,500,000	1,700,000	2,592	2,773
Kazakhstan	16	17	7,100	6,900	35	35
Latvia	21	21	17,500	12,300	85	142
Lithuania	166	165	215,500	217,000	840	840
Macedonia (FYROM)	47	51	38,600	44,600	65	70
Moldova	6	6	4,600	4,600	20	20
Netherlands	339	336	235,000	260,000	1,900	1,900
Norway	3	3	2,600	2,650	140	140
Poland	1,705	1,660	2,170,000	2,325,000	6,050	5,900
Portugal	27	26	40,000	40,000	220	222
Romania	169	153	185,000	190,000	1,200	1,200
Russian Federation	1,042	2,300	580,700	1,281,775	2,000	2,000
Serbia	247	249	550,000	550,000	500	500
Slovenia	4	5	4,000	5,000	40	55
Spain	17	20	2,800	5,000	45	47
Sweden	1	1	400	350	10	20
Switzerland	5	5	3,000	3,100	20	20
Turkey	2,305	2,490	2,320,000	2,393,624	7,700	8,700
Ukraine	19	18	56,400	45,100	149	140
United Kingdom	107	99	148,900	149,500	1,400	1,400
Total Europe & Eurasia	8,577	10,154	9,355,425	10,587,950	37,790	39,436
Iran	184	180	65,800	65,800	0	0
Israel	1	1	<1000	<1000	10	10
Yemen	112	115	56,000	56,000	20	20
Total Middle East	298	296	121,800	121,800	30	30
Algeria	341	348	165,100	172,000	350	350
Tunisia	42	44	10,000	10,000	20	20
Total Africa	383	393	175,100	182,000	370	370
Australia	1,059	1,147	635,800	655,000	3,200	3,200
China	538	556	95,700	119,600	244	250
Hong Kong	338	353	21,377	22,900	59	60
India	319	321	1,522,440	1,321,000	892	1,078
Japan	1,402	1,202	280,197	288,000	1,900	1,900
Nepal	3	3	2,500	2,600	12	12
New Zealand	24	24	10,700	10,500	533	546
Pakistan	419	423	200,000	196,000	40	40
Philippines	239	242	30,100	30,500	201	208
South Korea	4,457	4,450	2,297,600	2,300,000	1,600	1,611
Sri Lanka	10	10	25,600	23,700	25	25
Taiwan	71	73	16,000	17,900	26	26
Thailand	903	922	529,200	473,000	561	561
Total Asia Pacific	9,788	9,730	5,667,714	5,461,255	9,308	9,533
Total World	21,319	22,866	16,433,439	17,473,004	55,357	57,150

OE MODELS

• Hyundai Accent LPG • Wagon R Duo • Bajaj Auto's LPG 3 Wheeler • Hyundai Santro LPG • Maruti 800 • Hindustan Motors Mitsubishi Cedia LPG
• General Motor Spark • Tata Motors Xeta LPG • Maruti Suzuki Omni LPG • Bajaj Auto's LPG 2 wheeler

TOTALGAZ ALDS NETWORK IN INDIA



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Energy where you need it



A safe and a clean automotive fuel – Totalgaz





A SAFE AND A CLEAN AUTOMOTIVE FUEL – TOTALGAZ

Auto LPG – A sustainable alternative for motorists !!!

Auto LPG is a clean automotive transport fuel that is also called LPG. A safe, clean fuel which is used for household cooking and heating purposes for years. It is one of the lowest polluting transport fuel. Auto LPG is the abridged name for automotive LPG – LPG is used as an automotive transportation fuel. LPG is the generic name for mixtures of hydrocarbons mainly Propane + Butane in varying proportions that change from a gaseous to liquid state when compressed at moderate pressure or cooled to low temperatures. The Indian Auto LPG industry is looking to the future. Auto LPG, an automotive fuel is poised to play a larger role in Indian Road Transport fuel mix. As an environmental friendly and economic fuel, Auto LPG can help keep citizen's moving while minimizing the impact of transport on human health and the natural environment.

AUTO LPG FACTS

- Auto LPG has the lowest flammability range of any alternative fuel.
- Auto LPG leaks are easily detected because an odorant known as mercaptane is added as a safety measure.
- The Auto grade LPG has a relatively high proportion of Propane & Isobutane and hence has a higher Motor Octane Number, which is desirable for spark ignition engines.
- The Auto LPG has lesser percentages of unsaturated hydrocarbons, resulting in complete burning of the fuel and lower residues left after burning.
- Auto LPG would remain an attractive choice from the consumer's perspective, in several cities, since it is cheaper than petrol by approximately 40%, easily available and has faster refueling times than other alternate fuels, with much lower cost conversions.



Totalgaz is a pioneer in the Auto LPG sector in India with International Safety Standards adapted to Indian conditions. The first Company to be approved by PESO as Installer and Operator of Auto LPG Dispensing Stations (ALDS). Totalgaz supplies Autograde LPG complying to BIS 14861

TOTALGAZ OFFERING

TURNKEY INSTALLATION



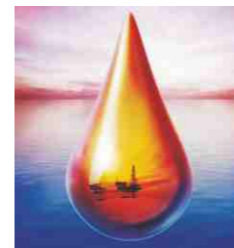
The Auto LPG Outlet is set up on a turnkey basis by our expert Technical Team in conformance with all technical standards, statutory rules and safety standards.

MAINTENANCE



The facility is maintained by Totalgaz to ensure smooth functioning of the outlet.

QUALITY



Totalgaz ensures procurement of Autograde LPG which is in conformance to BIS 14861.

SUPPLY & LOGISTICS



Totalgaz ensures uninterrupted supply of LPG through its dedicated fleet of tankers to ensure availability of product to customers at all times.

STATUTORY APPROVAL

Licences & Renewals from CCOE is managed by Totalgaz

DEALER SELECTION PROCESS

ELIGIBILITY

- Applicant should be an Indian citizen
- Age not less than 21 years as on date of application
- Education Qualification should be atleast a Matriculate
- Persons convicted under court of law are not eligible to apply
- Dealership obtained through submission of wrong information, the Dealership shall be withdrawn immediately by Totalgaz

BASIC REQUIREMENTS

1. The applicant should have a minimum area of open land measuring about 11000 Sqft. and should submit the Non-Agricultural Land and Ownership possession documents to that effect.
2. The land can either be owned or leased by the applicant
3. Investment of approximately Rs.70 Lacs

Having fulfilled all criteria, Totalgaz shall enter into Dealership Agreement for a tenure of 10 years and renewable thereafter subject to performance of the Dealer and Management's decision

Statutory Approvals:

1. NOC from District Authorities
2. Initial Approval from PESO - Nagpur
3. Final Licence from PESO - Nagpur
4. NH Clearance if applicable

VALUE ADDED SERVICES

Investors are increasingly convinced of the need to be associated with a professional company to set up Auto LPG Outlets which conforms to all rules, regulations and safety norms stated by Department of Explosives, but wonder which companies to be associated with.

We can guide you through the entire process, from setting up an outlet on a turnkey basis to consistent supply of product.

THREE REASONS TO CHOOSE TOTALGAZ !!

A MAJOR PLAYER

Totalgaz belongs to the TOTAL group. TOTAL is one of France's largest corporations and the world's fourth largest publicly-traded integrated international oil and gas Company and has operations in more than 130 countries.

Totalgaz, currently operates in over 58 countries worldwide. Totalgaz, in India, is engaged in importation, storage and distribution of LPG. Our state-of-the-art import terminal is located at the all weather port of Mangalore and is designed to receive 6,50,000 MT per annum. Totalgaz has loading arrangements strategically located at Mangalore, Bangalore, Dharwad, Namakkal, Madurantakam, Coimbatore, Hyderabad and Palakkad to ensure consistent supply to its customers. Totalgaz with its Corporate Office based at Bangalore, has Sales Offices at Chennai, Coimbatore, Hyderabad, Bangalore, Cochin and Pune. Totalgaz has a strong cylinder distribution channel, rapidly growing Auto LPG Dealership network and Bulk Industrial LPG installations.



SAFETY & ENVIRONMENT

Totalgaz is committed to reducing the carbon footprint in the environment. LPG being a cleaner fuel helps Totalgaz achieve this commitment. Totalgaz has defined safety standards and technical recommendations for storage, transport and operation of Auto LPG Outlets. We are known in the industry for abiding by all the relevant rules, regulatory standards and codes of practice to ensure all the installations are in conformance. Totalgaz is the first private LPG Marketing Company to be an Approved Installer and Approved Operator for Auto LPG by PESO. Reliable facilities and efficient safety management are the permanent objectives of Totalgaz.



PARTNERSHIP

When choosing Totalgaz, you can trust our expert technical teams in setting up the Auto LPG Dispensing Station for you. The technical teams adhere to all the safety norms laid by PESO. Totalgaz does a lot more than just setting up the station. It offers technical support round the clock, expertise and associated services. Totalgaz is an Approved Installer and Operator of ALDS in India.



FUTURE OUTLOOK



India is on its way to becoming one of the largest Auto LPG Markets in the world. In India Auto LPG as a fuel has been steadily growing and gaining acceptance from Motorists due to price advantage and emission norms laid by the Government. The reserves for Auto LPG are in abundance to last for decades ensuring availability of the fuel at all times. Government has been encouraging Oil Companies and motorists for use of Auto LPG by offering price advantage as compared to Petrol.